



Trust the future, manage your ambition. Meet the people who takes care of your IT

Alexandre GILIS

Security Consultant



What are your personal characteristics, in your opinion?

I am passionate about technology and the constant technological advances. I consider each project as a new experience and never a repeat of what is done elsewhere. From a personal point of view, I am open to the world and aware of societal issues. I'm said to be reliable and conciliatory.

In terms of character, my strengths can be summarized in two words: curious and demanding. The latter could turn into a weakness if it's pushed to the extreme, then I can be too perfectionist and fussy.

"I am curious and demanding. I can be too perfectionist and fussy."

*Alexandre Gilis
Security Consultant*

What should we know about you professionally?

I am a certified Check Point Specialist with broad overall experience in IT. Before coming to Prodata Systems, I worked in various environments (corporate and industrial) but always in the IT field (network security). I cannot feel fulfilled in my work without constantly providing my clients with solid and innovative solutions to meet today's challenges.

Can you give us an example of something you have achieved that is important to you or your client?

We led a project to transform legacy security infrastructure into a managed cloud environment for a multinational company, active in business services. The client had security infrastructure (firewall and LAN/WIFI) that was locally managed with what was accepted to be aging equipment. The goal was to achieve a next-generation solution managed by Prodata Systems without the client having to provide an infrastructure. So we opted for Check Point Smart-1 Cloud, which makes it possible to manage all the firewalls from the cloud, as well as ClearPass centralized at Prodata Systems, which ensures the management of the LAN and WIFI.

The arrival of COVID-19 was a real challenge for the project. We had to quickly reinvent ourselves and work collaboratively via videoconferencing, which meant that all those involved had to learn a new way of operating. I was able to transfer proven experience in the security field to a new environment centered on the cloud and services, while my

colleague Jérôme implemented the Aruba ClearPass part and my colleague Claude ensured the project management from A to Z. The client now has the flexibility of working in a service mode with Prodata Systems and is no longer dependent on systems for which they would be responsible.

What attracted you to Prodata Systems?

Prodata Systems is a company centered on “advanced” skills, the projects are complex, ambitious and very demanding. I liked it immediately.

What have you gained from working at Prodata Systems?

Since I am working at Prodata Systems, I am able to develop my technical skills – thanks to demanding and challenging projects – and a certain autonomy, as well as a real teamwork mindset.

And vice versa, what have you brought to Prodata Systems?

I have brought my experience, my IT skills, my proactive approach, my reliability and my flexibility. I have also participated in several lead generation initiatives which ultimately led to concrete sales.



Claude BOUCHAT
Project & service manager

“first project including the migration of a network and security infrastructure which enabled me to highlight the importance of interactions between all the protagonists – both internal and external!”

AREA OF EXPERTISE: service for the clients and partners of Prodata.

WHAT I APPRECIATE IN OTHERS: open-mindedness, interactivity, professionalism.

MY PERSONAL AND PROFESSIONAL STRENGTH: communication and the win-win aspect of client relationships.

WHAT IS ESSENTIAL FOR ME TO FEEL

FULFILLED AT WORK: open-mindedness and interactivity are essential!



Jérôme COKSAY
Senior network engineer

“A word, a gesture, Alex gets it done! The team took on a challenge that was not simple - to reconcile cloud & security while meeting the tight deadlines imposed by the client - and we succeeded with flying colors. The Agile approach enabled the success of this project, which is now a reference for Prodata Systems.”

AREA OF EXPERTISE: telecommunications and network-oriented infrastructure, WiFi, IoT.

WHAT I APPRECIATE IN OTHERS: humanity & integrity.

MY PERSONAL AND PROFESSIONAL STRENGTH: perseverance & curiosity.

WHAT IS ESSENTIAL FOR ME TO FEEL

FULFILLED AT WORK: challenge & autonomy.